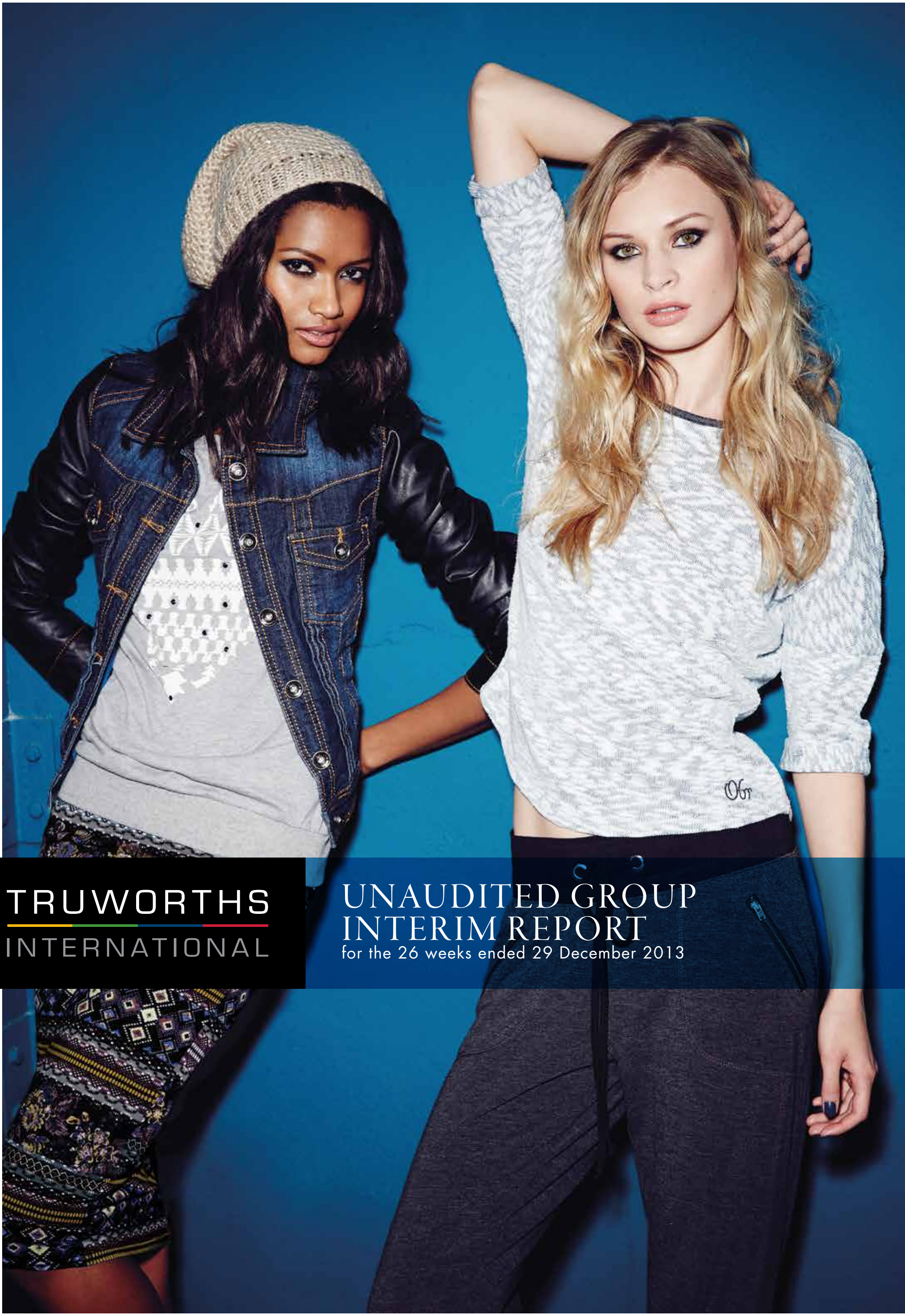

TRUWORTHS
INTERNATIONAL

UNAUDITED GROUP INTERIM REPORT

for the 26 weeks ended 29 December 2013

COMMENTARY

Revenue up 8%

Sale of merchandise up 7%

Gross margin at 56.3%

Operating margin at 33.8%

Headline and basic earnings per share up 1%

Diluted headline and basic earnings per share up 2%

Cash generated R1.2 billion

Interim dividend per share up 6%

GROUP PROFILE

Truworths International Ltd is an investment holding and management company listed on the JSE and the Namibian Stock Exchange (NSX). Its principal trading entities, Truworths Ltd and Young Designers Emporium (Pty) Ltd, are engaged either directly or through agencies, franchises or subsidiaries, in the retailing of fashion apparel and related merchandise. Truworths International Ltd and its subsidiaries (the Group) operate primarily in South Africa, and elsewhere in sub-Saharan Africa.

TRADING AND FINANCIAL PERFORMANCE

Group retail sales increased by 7.1% to R5.9 billion for the 26-week period ended 29 December 2013 (the period) compared to the prior corresponding 26-week period ended 30 December 2012 (the prior period). Comparable store retail sales grew by 1.1% (2012: 9.8%) while product inflation averaged 7% (2012: 3%) for the period. Group sale of merchandise, which comprises Group retail sales and franchise sales less accounting adjustments, grew 7.4% to R5.8 billion (2012: R5.4 billion).

Trading space increased by 10.7% over the prior period-end following the opening of a net 38 stores across the Group. At the end of the period the Group had 629 stores (2012: 591), including 40 stores in the rest of Africa (2012: 40).

Divisional sales	29 Dec 2013 Rm	30 Dec 2012 Rm	% change on prior period
Truworths ladieswear	**2 070**	1 961	6
Truworths menswear	**1 214**	1 088	12
Identity	**945**	876	8
Daniel Hechter	**697**	681	2
LTD	**306**	260	18
Elements	**276**	256	8
Inwear	**250**	250	–
Other*	**169**	161	5
Retail sales	**5 927**	5 533	7
Franchise sales	**4**	6	(33)
Accounting adjustments	**(165)**	(171)	(4)
Sale of merchandise	**5 766**	5 368	7
YDE agency sales	**165**	151	9

* includes Cellular, Truworths Jewellery and Truworths Living (discontinued during 2012) divisions

The gross margin decreased to 56.3% (2012: 57.1%) as a result of increased markdowns. Trading expenses increased 16% to R1.9 billion (2012: R1.6 billion), mainly as a result of the increase in trade receivable costs (refer to Credit Management below). Excluding trade receivable costs, trading expenses increased by 8% (2012: 13%). Interest received increased 9% to R427 million (2012: R390 million).

Operating profit was unchanged at R1.9 billion and the operating margin decreased to 33.8% (2012: 36.3%) as a result of reduced gross margin and the increased trade receivable costs.

The dividend declared has increased 6% to 216 cents per share (2012: 204 cents per share), which has reduced the dividend cover to 1.56 times (2012: 1.62 times). Headline earnings per share (HEPS) were 335.8 cents, an increase of 1.4% over the prior period's 331.3 cents. Diluted HEPS of 330.7 cents (2012: 324.8 cents) were 1.8% higher than the prior period.

The net asset value per share increased by 6% to 1 671 cents (2012: 1 569 cents). The annualised returns on equity and assets were 42% (2012: 44%) and 43% (2012: 45%) respectively. Asset turnover was at 1.3 times (2012: 1.2 times).

CREDIT MANAGEMENT

Gross trade receivables grew by 9% to R4.9 billion. The growth in the trade receivables book of 9% is attributable to Group credit sales growing by 6% over the prior period (5% and 11% higher in Truworths and Identity respectively), a continuing shift from 6 months interest-free to 12 months interest-bearing payment plans and the general deterioration in the credit environment. Credit sales contributed 71% (2012: 72%) to total retail sales for the period. At period-end 85% (2012: 87%) of the Group's active account holders were able to purchase because they are not in arrears.

As anticipated by management, the continuing tough credit environment and the Group's restrictive credit granting criteria have limited new account growth. New account acceptance rates have decreased from 35% in the prior period to 26%, meaning that 74% of new account applications during the period were declined. This has resulted in the Group's active account base growing by 1% to over 2.6 million accounts.

The doubtful debt allowance as a percentage of gross trade receivables is 12.0% (2012: 10.6%), and net bad debt as a percentage of gross trade receivables has increased to 13.2% (2012: 9.3%). The growth in gross bad debt and the impact of reduced recoveries caused trade receivable costs to increase by 40% to R531 million (2012: R379 million).

CAPITAL MANAGEMENT

During the period the Group generated R2.0 billion in cash from operations and this funded dividend payments (R661 million), capital expenditure (R159 million) and share buy-backs (R2 million). Cash and cash equivalents decreased 3% to R2.6 billion at the period-end.

Capital expenditure of R229 million has been committed for the remainder of the 2014 financial period.

DIRECTORATE

As reported on SENS the board has appointed Khutso Ignatius Mampeule (49) as an independent non-executive director of the company with effect from 1 February 2014. Mr Mampeule holds MSc and MBA degrees, is a former CEO of the SA Express airline, Old Mutual Employee Benefits and the SA Post Office.

As advised recently on SENS, Mr Sisa Ngebulana has resigned as an independent non-executive director of the company with effect from 14 February 2014, having served in this capacity since 2007.

OUTLOOK

The trading environment is expected to remain challenging for the balance of the 2014 financial period. Management will continue to focus on expense control, interventions to manage the risk of credit and the application of merchandise strategies to meet the fashion expectations of our target market.

Product price inflation arising from the devaluation of the Rand is likely to be higher than 10% for the Group for the remainder of the financial period.

Retail sales for the first seven weeks of the second half of the 2014 financial period increased by 8.1% relative to the comparable weeks in the prior period.

The board remains committed to investing appropriately for longer-term growth, with trading space planned to increase by approximately 10% for the 2014 financial period and by approximately 6% in the following financial period.

H Saven
Chairman

MS Mark
Chief Executive Officer

DIVIDEND

The directors of the company have resolved to declare a gross cash dividend from retained earnings in respect of the 26-week period ended 29 December 2013 in the amount of 216 cents (2012: 204 cents) per share to shareholders reflected in the company's register on the record date, being Friday, 14 March 2014.

The last day to trade in the company's shares *cum* dividend is Friday, 7 March 2014. Trading in the company's share *ex* dividend will commence on Monday, 10 March 2014. Consequently no dematerialisation or rematerialisation of the company's shares may take place over the period from Monday, 10 March 2014 to Friday, 14 March 2014, both days inclusive. The dividend will be payable in South African Rand on Monday, 17 March 2014.

Dividends will be paid net of dividends tax of 15%, to be withheld and paid to the South African Revenue Service. Such tax must be withheld unless beneficial owners of the dividend have provided the necessary documentary proof to the relevant regulated intermediary (being a broker, CSD participant, nominee company or the company's transfer secretaries, Computershare Investor Services (Pty) Ltd, PO Box 61051, Marshalltown, 2107 South Africa) that they are exempt therefrom, or entitled to a reduced rate, as a result of a double taxation agreement between South Africa and the country of tax domicile of such owner.

The withholding tax, if applicable at the rate of 15%, will result in a net cash dividend per share of 183.60 cents. No secondary tax on companies (STC) credits were utilised when determining the net dividend. The company has 421 168 723 ordinary shares in issue on 20 February 2014.

In accordance with the company's memorandum of incorporation:

- the dividend will only be paid by electronic funds transfer, and no cheque payments will be made. Accordingly, shareholders who have not yet provided their bank account details should do so by contacting the company's transfer secretaries; and
- the directors have determined that gross dividends amounting to less than 1 000 cents, due to any one shareholder of the company's shares held in certificated form, will not be paid, unless otherwise requested in writing, but the net amount thereof will be aggregated with other such net amounts and donated to a charity to be nominated by the directors.

By order of the board

C Durham
Company Secretary

Cape Town
20 February 2014

CONDENSED GROUP STATEMENTS OF FINANCIAL POSITION

	Note	at 29 Dec 2013 Unaudited Rm	at 30 Dec 2012 Unaudited Restated* Rm	at 30 Jun 2013 Unaudited Restated* Rm
ASSETS				
Non-current assets		**1 332**	1 239	1 280
Property, plant and equipment		**920**	812	857
Goodwill		**90**	90	90
Intangible assets		**105**	105	103
Derivative financial assets		**7**	33	19
Available-for-sale assets		**6**	3	4
Loans and receivables		**110**	138	118
Deferred tax		**94**	58	89
Current assets		**7 787**	7 461	5 991
Inventories		**844**	739	787
Trade and other receivables		**4 347**	4 041	3 766
Derivative financial assets		**16**	20	42
Prepayments		**15**	18	71
Cash and cash equivalents		**2 565**	2 643	1 325
Total assets		**9 119**	8 700	7 271
EQUITY AND LIABILITIES				
Total equity		**6 998**	6 650	6 224
Share capital and premium		**316**	278	293
Treasury shares	5	**(179)**	(1 438)	(2 028)
Retained earnings		**6 720**	7 685	7 830
Non-distributable reserves		**141**	125	129
Non-current liabilities		**99**	95	96
Post-retirement medical benefit obligation		**51**	44	48
Leave pay obligation		**3**	3	4
Cash-settled compensation obligation		**9**	10	8
Straight-line operating lease obligation		**36**	38	36
Current liabilities		**2 022**	1 955	951
Trade and other payables		**1 435**	1 341	715
Provisions		**42**	61	71
Tax payable		**545**	553	165
Total liabilities		**2 121**	2 050	1 047
Total equity and liabilities		**9 119**	8 700	7 271
Number of shares in issue (net of treasury shares)	(millions)	**418.9**	423.9	417.8
Net asset value per share	(cents)	**1 670.6**	1 568.8	1 489.7
Key ratios				
Return on equity**	(%)	**42**	44	39
Return on capital**	(%)	**59**	62	55
Return on assets**	(%)	**43**	45	46
Inventory turn**	(times)	**6.0**	6.2	5.4
Asset turnover**	(times)	**1.3**	1.2	1.3

* Resulting from the adoption of new IFRS (refer to note 3)
** Ratios for December have been annualised

CONDENSED GROUP STATEMENTS OF COMPREHENSIVE INCOME

	Note	26 weeks to 29 Dec 2013 Unaudited Rm	26 weeks to 30 Dec 2012 Unaudited Restated* Rm	% change	52 weeks to 30 Jun 2013 Unaudited Restated* Rm
Revenue	4	**6 343**	5 876	8	10 809
Sale of merchandise		**5 766**	5 368	7	9 765
Cost of sales		**(2 517)**	(2 303)		(4 241)
Gross profit		**3 249**	3 065	6	5 524
Other income		**120**	117		226
Trading expenses		**(1 878)**	(1 625)	16	(3 202)
Depreciation and amortisation		**(84)**	(76)		(160)
Employment costs		**(510)**	(504)		(986)
Occupancy costs		**(477)**	(425)		(843)
Trade receivable costs		**(531)**	(379)		(739)
Other operating costs		**(276)**	(241)		(474)
Trading profit		**1 491**	1 557	(4)	2 548
Interest received		**427**	390	9	814
Dividends received		**30**	1		4
Profit before tax		**1 948**	1 948	–	3 366
Tax expense		**(545)**	(545)		(958)
Profit for the period, fully attributable to owners of the parent		**1 403**	1 403	–	2 408
Other comprehensive (loss)/income					
Movement in effective portion of cash flow hedge		**(2)**	9		(3)
Deferred tax on movement in effective cash flow hedge		**1**	(3)		4
Movement in foreign currency translation reserve		**(1)**	–		(1)
Other comprehensive (loss)/income for the period, net of tax		**(2)**	6		–
Total comprehensive income for the period, fully attributable to owners of the parent		**1 401**	1 409	(1)	2 408
Basic earnings per share	(cents)	**335.8**	331.3	1	570.8
Headline earnings per share	(cents)	**335.8**	331.3	1	570.8
Fully diluted basic earnings per share	(cents)	**330.7**	324.8	2	560.7
Fully diluted headline earnings per share	(cents)	**330.7**	324.8	2	560.7
Weighted average number of shares	(millions)	**417.8**	423.5		421.9
Key ratios					
Gross margin	(%)	**56.3**	57.1		56.6
Trading expenses to sale of merchandise	(%)	**32.6**	30.3		32.8
Trading margin	(%)	**25.9**	29.0		26.1
Operating margin	(%)	**33.8**	36.3		34.5

* Resulting from the adoption of new IFRS (refer to note 3)

CONDENSED GROUP STATEMENTS OF CHANGES IN EQUITY

	Share capital and premium Rm	Treasury shares Rm	Retained earnings Rm	Non-distributable reserve Rm	Total Rm
2013					
Balance at the beginning of the period as previously reported	**293**	**(2 028)**	**7 825**	**129**	**6 219**
Prior year adjustment due to adoption of new IFRS	**–**	**–**	**5**	**–**	**5**
Unaudited restated balance at the beginning of the period*	**293**	**(2 028)**	**7 830**	**129**	**6 224**
Profit for the period	**–**	**–**	**1 403**	**–**	**1 403**
Other comprehensive loss for the period	**–**	**–**	**–**	**(2)**	**(2)**
Dividends	**–**	**–**	**(662)**	**–**	**(662)**
Shares repurchased	**–**	**(2)**	**–**	**–**	**(2)**
Premium on shares issued	**23**	**–**	**–**	**–**	**23**
Cancellation of treasury shares	**–**	**1 851**	**(1 851)**	**–**	**–**
Share-based payments	**–**	**–**	**–**	**14**	**14**
Balance at 29 December 2013	**316**	**(179)**	**6 720**	**141**	**6 998**
2012					
Balance at the beginning of the period as previously reported	205	(1 274)	6 944	106	5 981
Adjustment due to adoption of new IFRS	–	–	5	–	5
Unaudited restated balance at the beginning of the period*	205	(1 274)	6 949	106	5 986
Profit for the period	–	–	1 403	–	1 403
Other comprehensive income for the period	–	–	–	6	6
Dividends	–	–	(667)	–	(667)
Shares repurchased	–	(106)	–	–	(106)
Shares issued in terms of the restricted share scheme	58	(58)	–	–	–
Premium on shares issued	15	–	–	–	15
Share-based payments	–	–	–	13	13
Balance at 30 December 2012	278	(1 438)	7 685	125	6 650

Cents per share:	**2013**	2012
Dividend declared in respect of the period	**216**	204

* Resulting from the adoption of new IFRS (refer to note 3)

CONDENSED GROUP STATEMENTS OF CASH FLOWS

		26 weeks to 29 Dec 2013 Unaudited Rm	26 weeks to 30 Dec 2012 Unaudited Restated* Rm	52 weeks to 30 Jun 2013 Unaudited Restated* Rm
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash flow from trading and cash EBITDA**		**1 633**	1 662	2 720
Working capital movements		**112**	73	(352)
Cash generated from operations		**1 745**	1 735	2 368
Interest received		**427**	390	814
Dividends received		**30**	1	4
Tax paid		**(170)**	(160)	(988)
Cash inflow from operations		**2 032**	1 966	2 198
Dividends paid		**(661)**	(665)	(1 526)
Net cash from operating activities		**1 371**	1 301	672
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of property, plant and equipment to expand operations		**(122)**	(95)	(203)
Acquisition of plant and equipment to maintain operations		**(31)**	(24)	(50)
Acquisition of computer software		**(6)**	(15)	(17)
Loans repaid		**8**	7	29
Loans advanced		**–**	–	(1)
Net cash used in investing activities		**(151)**	(127)	(242)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds on shares issued		**23**	15	27
Shares repurchased by subsidiaries		**(2)**	(106)	(691)
Net cash from/(used in) financing activities		**21**	(91)	(664)
Net increase in cash and cash equivalents		**1 241**	1 083	(234)
Cash and cash equivalents at the beginning of the period		**1 325**	1 560	1 560
Net foreign exchange difference		**(1)**	–	(1)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		**2 565**	2 643	1 325
Key ratios				
Cash flow per share	(cents)	**486.4**	464.2	521.0
Cash equivalent earnings per share	(cents)	**367.9**	356.1	604.9
Cash realisation rate	(%)	**132**	130	86

* Resulting from the adoption of new IFRS (refer to note 3)
** Earnings before interest received, tax, depreciation and amortisation

SELECTED EXPLANATORY NOTES

1 STATEMENT OF COMPLIANCE

The condensed Group financial statements for the 26-week period ended 29 December 2013 (interim report) have been prepared in compliance with International Financial Reporting Standards (IFRS), the AC 500 Standards as issued by the Accounting Practices Board, IAS 34: Interim Financial Reporting, the Companies Act (71 of 2008, as amended) of South Africa and the JSE Listings Requirements.

The interim report does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 30 June 2013.

The information contained in the interim report has neither been audited nor reviewed by the Group's external auditors. The interim report has been prepared under the supervision of DB Pfaff CA(SA), the Chief Financial Officer of the Group.

2 BASIS OF PREPARATION

The interim report has been prepared in accordance with the going concern and historical cost bases, unless otherwise indicated. The accounting policies are applied consistently throughout the Group. The presentation and functional currency used in the preparation of the interim report is the South African Rand [ZAR] (Rand) and all amounts are rounded to the nearest million, unless otherwise indicated.

3 ACCOUNTING POLICIES AND METHODS OF COMPUTATION

The accounting policies and methods of computation applied in the preparation of the interim report are consistent with those applied in the preparation of the Group's annual financial statements for the period ended 30 June 2013, except for changes resulting from the adoption of the statements as described below.

IAS 19: Employee Benefits (Amended)

Amendments to IAS 19 include significant changes to the accounting for pension and post-retirement benefit plans and various other minor changes. Of these changes, the most fundamental is the removal of the corridor mechanism for recognising actuarial gains and losses. In terms of the amended standard all plan surpluses and deficits are recognised in the statement of financial position through other comprehensive income. The amended standard was applied retrospectively in accordance with the requirements of IAS 8: Accounting Policies – Changes in Accounting Estimates and Errors, resulting in the restatement of all affected opening comparative balances at 1 July 2012. This has resulted in the recognition of the previously unrecognised actuarial gain in relation to the Group's post-retirement medical benefit obligation of R5 million (as at 1 July 2012) directly in other comprehensive income. All actuarial gains and losses arising after this date are also recognised directly in other comprehensive income in the period they arise.

The amended standard also requires short-term and other long-term employee benefits to be disclosed separately based on the expected timing of settlement rather than employee entitlement. This has resulted in the reclassification of a portion of the Group's leave pay obligation from short-term employee benefits (disclosed under current liabilities) to other long-term employee benefits (disclosed under non-current liabilities). Changes in the carrying amount of liabilities for other long-term employment benefits continue to be recognised in profit or loss.

Other than the restatements referred to above, the adoption of the amended standard has had no further material financial impact on the Group's interim report.

IFRS 13: Fair Value Measurement

The objective of the new standard is to reduce the complexity and improve the consistency of fair value measurements and is part of the IASB's IFRS and US GAAP convergence project. The new standard consolidates and clarifies the requirements for measuring fair value and includes disclosure enhancements to assist users of financial statements to better assess the valuation techniques used to measure fair value. The Group is in the process of assessing the impact this will have on the valuation of its subsidiaries. However, at a Group level, it is probable that the impact will be immaterial.

IFRS 10: Consolidated Financial Statements and IFRS 12: Disclosure of Interest in Other Entities

The new standards establish control as the only basis for consolidation of all entities, regardless of the nature of the investee. It amends the definition of control to include three elements, namely power over an investee, exposure or rights to variable returns of the investee and the ability to use power over the investee to affect the investor's returns. Furthermore, the new standards increase transparency in financial reporting where the reporting entity has an interest in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities.

The Group has performed the necessary tests and applied the principles to all contracts and entities which have not previously been consolidated and which could be considered to fall within the scope of the new standards, and has not found it necessary to consolidate any such contracts or entities at the date of the interim report.

IFRS, amendments and International Financial Reporting Interpretations Committee (IFRIC) interpretations not applicable to Group activities

Various other new and amended IFRS and IFRIC interpretations that have been issued and are effective, have not been adopted by the Group as they are not applicable to its activities.

	26 weeks to 29 Dec 2013 Unaudited Rm	26 weeks to 30 Dec 2012 Unaudited Restated Rm	% change	52 weeks to 30 Jun 2013 Unaudited Restated Rm
4 REVENUE				
Sale of merchandise	**5 766**	5 368	7	9 765
Retail sales	**5 927**	5 533		10 074
Accounting adjustments*	**(165)**	(171)		(318)
Franchise sales	**4**	6		9
Interest received	**427**	390	9	814
Trade receivables interest	**384**	342		724
Investment interest	**43**	48		90
Other income	**120**	117	3	226
Commission	**63**	61		112
Display fees	**25**	26		48
Financial services income	**23**	24		51
Other	**5**	2		6
Lease rental income	**3**	3		7
Royalties	**1**	1		2
Dividends received	**30**	1		4
Total revenue	**6 343**	5 876	8	10 809

* Accounting adjustments made in terms of IFRS and generally accepted accounting practice relating to promotional vouchers, staff discounts on merchandise purchases, cellular retail sales, notional interest on non interest-bearing trade receivables and the sales returns provision.

	26 weeks to 29 Dec 2013 Unaudited Rm	26 weeks to 30 Dec 2012 Unaudited Restated Rm	52 weeks to 30 Jun 2013 Unaudited Restated Rm
5 TREASURY SHARES			
Balance at the beginning of the period	**2 028**	1 274	1 274
Shares repurchased in accordance with general repurchase programme	**2**	106	691
Shares cancelled	**(1 851)**	–	–
Shares issued in terms of the restricted share scheme	**–**	58	61
Shares acquired upon forfeiture of equity-based awards	**–**	–	2
Balance at the end of the period	**179**	1 438	2 028

On 20 December 2013 the Group cancelled and applied for the delisting from the JSE of approximately 44 million of its issued ordinary shares. The shares had been acquired in the open market by wholly-owned subsidiary companies over the period from 2004 to 2013, in accordance with the Group's general share repurchase programme. The cancellation had the effect of reducing the number of treasury shares held by the Group.

6 SEGMENT REPORTING

The Group's reportable segments have been identified as the Truworths and Young Designers Emporium (YDE) business units. The Truworths business unit comprises all the retailing activities conducted by the Group, through which the Group retails fashion apparel comprising clothing, footwear and other fashion products to women, men and children, other than by the YDE business unit. The YDE business unit comprises the agency activities through which the Group retails clothing, footwear and related products on behalf of emerging South African designers.

Management monitors the operating results of the business segments separately for the purpose of making decisions about resources to be allocated and of assessing performance. Segment performance is reported on an IFRS basis and evaluated based on revenue and profit before tax.

		Truworths Rm	YDE Rm	Consolidation entries Rm	Group Rm
2013					
Total third party revenue		**6 274**	**63**	**6**	**6 343**
Third party		**6 259**	**63**	**21**	**6 343**
Inter-segment		**15**	**–**	**(15)**	**–**
Depreciation and amortisation		**82**	**2**	**–**	**84**
Interest received		**426**	**1**	**–**	**427**
Profit for the period		**1 383**	**20**	**–**	**1 403**
Profit before tax		**1 920**	**28**	**–**	**1 948**
Tax expense		**(537)**	**(8)**	**–**	**(545)**
Capital expenditure		**153**	**6**	**–**	**159**
Gross margin	(%)	**56.3**	**–**	**–**	**56.3**
Trading margin	(%)	**25.3**	**43.4**	**–**	**25.9**
Operating margin	(%)	**32.7**	**44.7**	**–**	**33.8**
Inventory turn	(times)	**6.0**	**–**	**–**	**6.0**
Credit:cash sales mix	(%)	**71:29**	**24:76**	**–**	**71:29**
2012					
Total third party revenue		5 825	58	(7)	5 876
Third party		5 814	58	4	5 876
Inter-segment		11	–	(11)	–
Depreciation and amortisation		74	2	–	76
Interest received		389	1	–	390
Profit for the period		1 385	18	–	1 403
Profit before tax		1 923	25	–	1 948
Tax expense		(538)	(7)	–	(545)
Capital expenditure		132	2	–	134
Gross margin	(%)	57.1	–	–	57.1
Trading margin	(%)	28.5	41.6	–	29.0
Operating margin	(%)	35.8	42.6	–	36.3
Inventory turn	(times)	6.2	–	–	6.2
Credit:cash sales mix	(%)	72:28	24:76	–	72:28

Third party revenue	2013 Contribution to revenue Rm	%	2012 Contribution to revenue Rm	%
South Africa	**6 124**	**96.6**	5 693	96.9
Namibia	**103**	**1.6**	89	1.5
Swaziland	**36**	**0.5**	26	0.4
Botswana	**32**	**0.5**	28	0.5
Zambia	**10**	**0.2**	9	0.2
Nigeria	**10**	**0.2**	8	0.1
Ghana	**9**	**0.1**	7	0.1
Lesotho	**9**	**0.1**	5	0.1
Mauritius	**6**	**0.1**	5	0.1
Franchise sales	**4**	**0.1**	6	0.1
Total third party revenue	**6 343**	**100**	5 876	100

	29 Dec 2013 Unaudited Rm	30 Dec 2012 Unaudited Restated Rm	30 Jun 2013 Unaudited Restated Rm
7 CAPITAL COMMITMENTS			
Capital expenditure authorised but not contracted:			
Store development	**125**	114	259
Distribution facilities	**57**	40	60
Computer infrastructure	**45**	25	59
Motor vehicles	**2**	2	6
Head office refurbishment	**–**	–	4
Total capital commitments	**229**	181	388

The capital commitments will be financed from cash generated from operations and available cash resources and are expected to be incurred in the remainder of the 2014 reporting period.

8 EVENTS AFTER THE END OF THE REPORTING PERIOD

No event material to the understanding of this interim report has occurred between the end of the interim period and the date of approval.

9 SEASONALITY

Historically there has been no material seasonal variation in trading between the first and second halves of the financial period.

10 RELATED PARTY TRANSACTIONS

Related party transactions similar to those disclosed in the Group's annual financial statements for the period ended 30 June 2013 took place during the period.

CORPORATE INFORMATION

Truworths International Ltd:
Registration number: 1944/017491/06
Tax reference number: 9875/145/71/7

JSE code: TRU

NSX code: TRW

ISIN: ZAE000028296

Registered office:
No. 1 Mostert Street, Cape Town, 8001, South Africa;
PO Box 600, Cape Town, 8000, South Africa

Sponsor in South Africa:
One Capital Sponsor Services (Pty) Ltd

Sponsor in Namibia:
Old Mutual Investment Services (Namibia) (Pty) Ltd

Auditors: Ernst & Young Inc.

Transfer secretaries:
In South Africa:
Computershare Investor Services (Pty) Ltd,
70 Marshall Street, Johannesburg, 2001, South Africa;
PO Box 61051, Marshalltown, 2107, South Africa;

In Namibia:
Transfer Secretaries (Pty) Ltd,
Robert Mugabe Avenue No. 4, Windhoek, Namibia;
PO Box 2401, Windhoek, Namibia

Company secretary: C Durham

Directors:
H Saven (Chairman)§‡, MS Mark (CEO)*, DB Pfaff (CFO)*, RG Dow§‡, KI Mampeule§‡, CT Ndlovu§‡, RJA Sparks§‡, AJ Taylor§‡ and MA Thompson§‡

* Executive § Non-executive ‡ Independent

Website: www.truworths.co.za